# SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-Q 

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended

Mar 31, 2017
2. SEC Identification Number

AS093-009289
3. BIR Tax Identification No.

003-457-827
4. Exact name of issuer as specified in its charter

Premium Leisure Corp.
5. Province, country or other jurisdiction of incorporation or organization

Philippines
6. Industry Classification Code(SEC Use Only)
7. Address of principal office

5/F Tower A, Two E-Com Center, Palm Coast Avenue, Mall of Asia Complex, Pasay City Postal Code 1300
8. Issuer's telephone number, including area code

02-6628888
9. Former name or former address, and former fiscal year, if changed since last report
n.a.
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

\left.| Title of Each Class | Number of Shares of Common Stock Outstanding and Amount of Debt |
| :--- | :--- |
| Outstanding |  |$\right]$ 31,627,310,000

11. Are any or all of registrant's securities listed on a Stock Exchange?
$\square$ Yes $\quad \square$ No
If yes, state the name of such stock exchange and the classes of securities listed therein:
The Philippine Stock Exchange, Inc.
12. Indicate by check mark whether the registrant:
(a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports)

■ Yes $\square$ No
(b) has been subject to such filing requirements for the past ninety (90) days $\square$ Yes $\square$ No

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.


## Premium Leisure Corp. PLC

## PSE Disclosure Form 17-2 - Quarterly Report <br> References: SRC Rule 17 and Sections 17.2 and 17.8 of the Revised Disclosure Rules

| For the period ended | Mar 31,2017 |
| :--- | :--- |
| Currency (indicate <br> units, if applicable) | PHP |

Balance Sheet

|  | Period Ended | Fiscal Year Ended (Audited) |
| :--- | :--- | :--- |
|  | Mar 31, 2017 | Dec 31, 2016 |
| Current Assets | $3,837,019,141$ | $3,965,117,557$ |
| Total Assets | $16,662,575,320$ | $16,907,792,772$ |
| Current Liabilities | $824,479,670$ | $635,296,726$ |
| Total Liabilities | $897,681,158$ | $719,490,634$ |
| Retained <br> Earnings/(Deficit) | $272,616,620$ | $727,181,017$ |
| Stockholders' Equity | $15,764,894,162$ | $16,188,302,138$ |
| Stockholders' Equity - Parent | $15,035,523,072$ | $15,357,859,752$ |
| Book Value per Share | 0.47 | 0.48 |

## Income Statement

|  | Current Year-To-Date | Previous Year-To-Date | Current Year <br> (3 Months) | Previous Year <br> (3 Months) |
| :--- | :--- | :--- | :--- | :--- |
| Operating Revenue | $1,261,960,905$ | $783,371,676$ | $1,261,960,905$ | $783,371,676$ |
| Other Revenue | $5,012,813$ | $16,855,364$ | $5,012,813$ | $16,855,364$ |
| Gross Revenue | $1,266,973,718$ | $800,227,040$ | $1,266,973,718$ | $800,227,040$ |
| Operating Expense | $711,750,247$ | $548,958,977$ | $711,750,247$ | $548,958,977$ |
| Other Expense | 0 | 0 | 0 | 0 |
| Gross Expense | $711,750,247$ | $548,958,977$ | $711,750,247$ | $548,958,977$ |
| Net Income/(Loss) <br> Before Tax | $555,223,471$ | $251,268,063$ | $555,223,471$ | $251,268,063$ |
| Income Tax Expense | $53,488,156$ | $87,310,538$ | $53,488,156$ | $87,310,538$ |
| Net Income/(Loss) After <br> Tax | $501,735,315$ | $163,957,525$ | $501,735,315$ | $163,957,525$ |
| Net Income Attributable <br> to <br> Parent Equity Holder | $424,963,466$ | $122,127,999$ | $424,963,466$ | $122,127,999$ |
| Earnings/(Loss) Per <br> Share <br> (Basic) | 0.01 | 0 | 0.01 | 0 |
| Earnings/(Loss) Per <br> Share <br> (Diluted) | 0.01 | 0 | 0.01 | 0 |

Other Relevant Information
n.a.

Filed on behalf by:

| Name | Elizabeth Tan |
| :--- | :--- |
| Designation | Manager-Governance \& Corp. Affairs/Investor Relations |

## COVER SHEET

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| C | i | t | y |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| JACKSON T. ONGSIP |
| :---: |

(632) 662-8888

Contact Person


Secondary License Type, If Applicable



Annual Meeting



LCU


Cashier


Remarks = pls. Use black ink for scanning purposes

## SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-Q

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE

1. For quarterly period ended March 31, 2017
2. SEC Identification Number AS093-009289
3. BIR Tax Identification No. 003-457-827
4. Exact name of registrant as specified in its charter:

PREMIUM LEISURE CORP (formerly SINOPHIL CORPORATION)
5. Province, Country or other jurisdiction of incorporation/organization: Philippines
6. $\square$ (SEC Use Only)
7. Address of Principal Office:
$5^{\text {th }}$ Floor, Tower A, Two E-Com Center, Palm Coast Avenue, Mall of Asia Complex, CBP-1A, Pasay City
8. Registrant's telephone number, including area code: (632) 662-8888
9. Former name, former address, and former fiscal year, if changed since last report. Not applicable
10. Securities registered pursuant to Sections 4 and 8 of the SRC

Title of Each Class Number of Shares of Common Stock Outstanding
Common Stock, $\mathbf{P} 0.25^{1}$ par value 31,627,310,000
Subscriptions receivable on the $31,627,310,000$ outstanding shares were fully paid during the year.
11. Are any or all of these securities listed on the Philippine Stock Exchange (PSE).

$$
\text { Yes }[\mathrm{x}] \quad \text { No }[]
$$

Out of a total of $31,627,310,000$ outstanding shares, $31,627,309,995$ shares are listed on the PSE. With the exception of shares initially offered to the public in August 1995, only fully paid shares were allowed to be listed in the PSE under PSE Circular No. 562 dated November 27, 1995.
12. Check whether the issuer:
a) has filed all reports required to be filed by Section 17 of the Securities Regulation Code and under Section 26 and 141 of the Corporation Code of the Philippines during the preceding 12 months (or for such shorter period that the registrant was required to file such reports):

Yes [x] No []
b) has been subject to such filing requirements for the past 90 days.

Yes [x] No []

[^0]
## PART 1- FINANCIAL INFORMATION

## Item 1. Financial Statements

The following unaudited financial statements are submitted as part of this report:
a.) Consolidated Statements of Financial Position as of March 31, 2017 and December 31, 2016;
b.) Consolidated Statements of Comprehensive Income for the Three Months ended March 31, 2017 and March 31, 2016;
c.) Consolidated Statements of Changes in Equity for the Three Months ended March 31, 2017 and March 31, 2016;
d.) Consolidated Statements of Cash Flows for the Three Months ended March 31, 2017 and March 31, 2016

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

|  | Three Months Ended March 31 |  | Horizontal Analysis |  | Vertical Analysis |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | Increase (Decr | ase) | 2016 | 2015 |
|  | (Unaudited) | (Unaudited) | Amount | \% | \% | \% |
| INCOME |  |  |  |  |  |  |
| Gaming share revenue | P 721,871,273 | 349,409,231 | 372,462,042 | 107\% | 57\% | 45\% |
| Equipment lease rentals | 461,868,038 | 376,774,324 | 85,093,714 | 23\% | 37\% | 48\% |
| Commission and distribution income | 78,221,594 | 57,188,121 | 21,033,473 | 37\% | 6\% | 7\% |
|  | 1,261,960,905 | 783,371,676 | 478,589,229 | 61\% | 100\% | 100\% |
| COST AND EXPENSES |  |  |  |  |  |  |
| Service and consultancy fees | 108,873,967 | 84,904,630 | 23,969,337 | 28\% | 9\% | 11\% |
| Online lottery expenses | 90,748,199 | 62,917,839 | 27,830,360 | 44\% | 7\% | 8\% |
| Software and license fees | 39,829,691 | 44,907,234 | $(5,077,543)$ | -11\% | 3\% | 6\% |
| Repairs, maintenance and communication | 24,779,135 | 22,311,596 | 2,467,539 | 11\% | 2\% | 3\% |
| General and administrative expenses | 341,594,237 | 146,076,930 | 195,517,307 | 134\% | 27\% | 19\% |
| Amortization of intangible | 59,618,121 | 145,915,073 | $(86,296,952)$ | -59\% | 5\% | 19\% |
| Depreciation expense | 46,306,897 | 41,925,675 | 4,381,222 | 10\% | 4\% | 5\% |
|  | 711,750,247 | 548,958,977 | 162,791,270 | 30\% | 56\% | 70\% |
| OTHER INCOME (EXPENSES) |  |  |  |  |  |  |
| Interest income | 13,562,527 | 8,555,720 | 5,006,807 | 59\% | 1\% | 1\% |
| Dividend Income | 12,183,259 | 21,964,863 | $(9,781,604)$ | -45\% | 1\% | 3\% |
| Other income (charges) | $(20,732,973)$ | $(13,665,219)$ | $(7,067,754)$ | 52\% | -2\% | -2\% |
|  | 5,012,813 | 16,855,364 | $(11,842,551)$ | -70\% | 0\% | 2\% |
| NET INCOME (LOSS) BEFORE INCOME TAX | 555,223,471 | 251,268,063 | 303,955,408 | 121\% | 44\% | 32\% |
| PROVISION(BENEFIT FROM) INCOME TAX | 53,488,156 | 87,310,538 | $(33,822,382)$ | -39\% | 4\% | 11\% |
| NET INCOME(LOSS) | 501,735,315 | 163,957,525 | 337,777,790 | 206\% | 40\% | 21\% |
| Net income attributable to Parent | 424,963,466 | 122,127,999 | 302,835,467 | 248\% | 34\% | 16\% |
| Net income attributable to Minority interest | 76,771,849 | 41,829,525 | 34,942,324 | 84\% | 6\% | 5\% |

Premium Leisure Corp ("PLC" or the "Company") grew its first quarter net income by $206 \%$ year on year from P164.0 million to P501.7 million supported by the continuous growth of a developing Philippine gaming market that translated to a remarkable growth in PLC's gaming revenue share from City of Dreams Manila (CODM).

The Company's significant operating growth was driven by improvements in all revenues segments, with revenues totaling Php1. 26 billion as of March 31, 2017, which increased by $61 \%$ from the same period in 2016. Gaming share revenue reported at P721.9 million was higher by more than double versus the same period last year due to continuous improvement in gaming operations of CODM where the Company has an operating agreement with Melco Crown that entitles it to a share in gaming revenues in CODM.

PLC also realized higher revenues from equipment lease rentals and commission and distribution income through its $50.7 \%$ owned subsidiary, Pacific Online Systems Corporation, whose revenues of P540.1 million grew by 24\% from the same period last year driven by higher Lotto and Keno sales.

Correspondingly, costs and expenses have increased by $30 \%$ which is mainly attributable to increase in costs related and in line with the increase in revenues. As a measure of efficiency, costs and expenses are at $56 \%$ in terms of percentage of revenues in 2017, which is better than $70 \%$ to revenues during the same period last year.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

|  | Three Months Ended March 31 |  | Horizontal Analysis |  | Vertical Analysis |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 | Increase (Decr | ease) | 2016 | 2015 |
|  | (Unaudited) | (Unaudited) | Amount | \% | \% | \% |
| NET INCOME(LOSS) | 501,735,315 | 163,957,525 | 337,777,790 | 206\% | 40\% | 21\% |
| OTHER COMPREHENSIVE INCOME (LOSS) |  |  |  |  |  |  |
| Unrealized gains (loss) arising from changes in market value of available for sale |  |  |  |  |  |  |
| Remeasurement loss on DBL | - | 1,004,556 | $(1,004,556)$ | -100\% | 0\% | 0\% |
| TOTAL COMPREHENSIVE INCOME (LOSS) |  |  |  |  |  |  |
| FOR THE PERIOD | P 682,692,351 | P 372,785,828 | P 309,906,523 | 83\% | 54\% | 48\% |
| Total Comprehensive income attributable to Parent | 578,240,324 | 230,792,388 | 347,447,936 | 151\% | 46\% | 29\% |
| Total Comprehensive income attributable to Minority | 104,452,027 | 141,993,438 | $(37,541,411)$ | -26\% | 8\% | 18\% |

Comprehensive income pertains to the unrealized gains (losses) arising from changes in market value of available for sale (AFS) investments during the year. PLC recognized comprehensive gain on its Available for Sale investments amounting to Php181.0 million for the first quarter ending March 31, 2017 as a result of recovery of share prices of its AFS investments. As such, PLC recognized a total comprehensive income amounting to $£ 682.7$ million (of which Php578.2 million is attributable to parent shareholders) as of March 31, 2017.

Aside from what has been mentioned in the foregoing, there were no significant elements that arose from continuing operations, nor were there any seasonal events that had a material effect on the results of operations of PLC during the three months ended March 31, 2017.

## Consolidated Statements of Financial Position

|  | March 31, 2017 | December 31, 2016 |  | Horizontal Analysis |  | Vertical Analysis |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Unaudited) | (Audited) |  | Increase (Decrease) |  | 2016 | 2015 |
|  |  |  |  | Amount | \% | \% | \% |
| ASSETS |  |  |  |  |  |  |  |
| Current Assets |  |  |  |  |  |  |  |
| Cash and cash equivalents | P 781,890,549 | P | 1,811,503,962 | $(1,029,613,413)$ | -57\% | 5\% | 7\% |
| Investment held for trading | 184,600,200 |  | 165,990,214 | 18,609,986 | 11\% | 1\% | 1\% |
| Trade and other receivables | 784,630,843 |  | 731,760,497 | 52,870,346 | 7\% | 5\% | 3\% |
| Notes receivable | 1,605,925,000 |  | 805,925,000 | 800,000,000 | 99\% | 10\% | 5\% |
| Other assets | 194,462,097 |  | 164,427,432 | 30,034,665 | 18\% | 1\% | 1\% |
|  | 3,551,508,689 |  | 3,679,607,105 | $(128,098,415)$ | -3\% | 21\% | 17\% |
| Non-current asset held for sale | 285,510,452 |  | 285,510,452 | - | 0\% | 2\% | 2\% |
| Total Current Assets | 3,837,019,141 |  | 3,965,117,557 | $(128,098,416)$ | -3\% | 23\% | 19\% |
| Noncurrent Assets |  |  |  |  |  |  |  |
| Intangible asset | 9,846,926,334 |  | 9,906,544,455 | $(59,618,121)$ | -1\% | 59\% | 62\% |
| Available-for-Sale investments | 637,483,976 |  | 657,377,801 | $(19,893,825)$ | -3\% | 4\% | 4\% |
| Property and equipment | 445,400,312 |  | 479,088,812 | $(33,688,500)$ | -7\% | 3\% | 3\% |
| Goodwill | 1,828,577,952 |  | 1,828,577,952 | - | 0\% | 11\% | 11\% |
| Other non-current assets | 67,167,605 |  | 71,086,194 | $(3,918,589)$ | -6\% | 0\% | 1\% |
| Total Noncurrent Assets | 12,825,556,179 |  | 12,942,675,215 | $(117,119,036)$ | -1\% | 77\% | 81\% |
| Total Assets | P 16,662,575,320 | P | 16,907,792,772 | $(245,217,453)$ | -1\% | 100\% | 100\% |

## LIABILITIES AND EQUITY

## Current Liabilities

| Trade payables and other current liabilities | P | 706,481,095 | P | 544,597,585 | 161,883,510 | 30\% | 4\% | 2\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current portion of obligations under finance lease |  | 41,444,040 |  | 47,698,388 | $(6,254,348)$ | -13\% | 0\% | 0\% |
| Income tax payable |  | 76,554,535 |  | 43,000,753 | 33,553,783 | 78\% | 0\% | 0\% |
| Total current liabilities |  | 824,479,670 |  | 635,296,726 | 189,182,944 | 30\% | 5\% | 2\% |
| Noncurrent Liability |  |  |  |  |  |  |  |  |
| Obligation under finance lease |  | 66,182,590 |  | 71,644,208 | $(5,461,618)$ | -8\% | 0\% | 1\% |
| Pension liability |  | 7,018,898 |  | 12,549,700 | $(5,530,802)$ | -44\% | 0\% | 0\% |
| Total non-current liabilities |  | 73,201,488 |  | 84,193,908 | $(10,992,421)$ | -13\% | 0\% | 1\% |
| Total Liabilities | P | 897,681,158 | P | 719,490,634 | 178,190,524 | 25\% | 5\% | 3\% |


| Equity |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital Stock | 7,906,827,500 |  | 7,906,827,500 | - | 0\% | 47\% | 49\% |
| Additional paid-in capital | 7,238,721,924 |  | 7,238,721,924 | - | 0\% | 43\% | 44\% |
| Cost of parent shares held by a subsidiary | $(459,927,045)$ |  | $(438,877,905)$ | $(21,049,140)$ | -5\% | -3\% | -3\% |
| Other reserves | 77,284,073 |  | $(75,992,784)$ | 153,276,857 | 202\% | 0\% | -1\% |
| Retained earnings (deficit) | 272,616,620 |  | 727,181,017 | $(454,564,398)$ | -63\% | 2\% | 3\% |
| Total equity attributable to Parent | 15,035,523,072 |  | 15,357,859,752 | $(322,336,680)$ | -2\% | 90\% | 92\% |
| Non-controlling interest | 729,371,090 |  | 830,442,386 | $(101,071,296)$ | -12\% | 4\% | 5\% |
| Total Equity | 15,764,894,162 |  | 16,188,302,138 | $(423,407,976)$ | -3\% | 95\% | 97\% |
| Total Liabilities and Equity | P 16,662,575,320 | P | 16,907,792,772 | $(245,217,452)$ | -1\% | 100\% | 100\% |

As of March 31, 2017, PLC's total assets amounted to Php16,662.6 million, lower by Php245.2 million, or $1 \%$ versus total assets as at December 31, 2016. Key movements in balance sheet items are as follows:

## $\underline{\text { Cash and cash equivalents }}$

Cash and cash equivalents include cash in bank and short-term investments or cash equivalents of the Company.

The $57 \%$ decrease (Php1.03 billion) in cash and cash equivalents is due mainly to the dividends paid out by Company (around Php888 million) in March 2017 as well additional notes receivable worth Php800 million that it has invested in. These cash outflows are offset by the higher monthly collections for the first quarter largely brought about by the higher revenues.

## Investments held for trading

Investments held for trading increased by $11 \%$ mainly due to additional trading instruments obtained during the quarter, tempered by the mark-to-market gains and losses due to changes in share prices.

## Trade, notes and other receivables

Trade and other receivables includes trade receivables from PCSO for POSC's equipment rentals and receivables from Melco for City of Dreams Manila's gaming share revenue. The Company recorded net increase in trade and other receivables by $\mathbf{P} 52.9$ million ( $7 \%$ ). Notes receivable, on the other hand increased by Php800 million due to the additional notes receivable provided by the Company to make better use of excess cash. Its notes receivable earns interest of around $4 \%$, higher than the usual bank interest rates.

## Intangible Asset

The Company's intangible asset pertains to the PAGCOR gaming license obtained by PLC through its subsidiary, PremiumLeisure and Amusement, Inc. (PLAI). The decrease in the intangible asset account is brought about by the amortization of the license.

## Property and equipment

Property and equipment (PPE) of the Company pertains to online lottery equipment, leasehold improvements, office and transportation equipment. There is decrease of Php33.7 million in the account compared to balances at December 31, 2016 due to recognized depreciation that was tempered by additions in PPE for the period.

## Goodwill

Goodwill pertains to the goodwill recognized upon acquisition of controlling interest in POSC through the pooling method in 2015.

## Total Liabilities

PLCs total liabilities increased by $£ 178.2$ million or $25 \%$ as at March 31, 2017 from total liabilities of P719.5 million as at December 31, 2016. The increase is due mostly to the increase in trade and other payables related to POSC's operations, increased service fees related to the increase in gaming share revenue from City of Dreams Manila, and recognition of usual provisions of the Company.

## Equity

Stockholders' equity decreased by $\mathbf{~} 423.4$ million as of March 31,2017 from $\mathbf{P} 16.18$ billion as of December 31, 2016. The decrease was due mainly to the declaration and payment of dividends during the period worth around Php888 million. This decrease was offset by the net income earned for the period and the recovery of share prices of the Company's available for sale investments under other reserves. Minority interest is at Php729.4 million as at March 31, 2017.

Below are the comparative key performance indicators of the Company and its subsidiaries:

| Ratio | Manner in which the <br> financial rations are <br> computed | March 31, <br> $\mathbf{2 0 1 7}$ | March 31, <br> $\mathbf{2 0 1 7}$ | December <br> $\mathbf{3 1 , 2 0 1 6}$ |
| :--- | :--- | ---: | ---: | ---: |
| Current ratio | Current assets divided by current <br> liabilities | 4.65 | 4.83 | 6.24 |
| Quick ratio | (Current assets less invty - <br> prepayments) / Current liabilities | 4.07 | 4.08 | 5.53 |
| Solvency ratio | Total assets / total liabilities | 18.56 | 23.14 | 23.50 |
| Asset to equity | Total assets divided by total equity | 1.06 | 1.05 | 1.04 |
| Debt to equity | Interest bearing debt divided by <br> total equity | 0.01 | 0.01 | 0.01 |
| Interest rate coverage | Earnings before interest, tax, <br> depreciation and amortizaton <br> divided by interest expense | $9,646.81$ | $2,821.15$ | 149.22 |
| Debt ratio | Total debt / total assets | 0.05 | 0.04 | 0.04 |
| Return on assets | Net income (loss) divided by <br> average total assets during the <br> period | $12.0 \%$ | $4.1 \%$ | $7.0 \%$ |
| Return on equity | Net income (loss) divided by <br> average total equity during the <br> period | $12.6 \%$ | $4.2 \%$ | $7.2 \%$ |

The Company does not foresee any liquidity problems over the next twelve (12) months. The changes in the key performance indicators of the Company are mostly due to the following:
a) Revenues improved greatly compared with the gaming share revenue in the same period in 2016, contributing to higher returns on asset and equity for the quarter.
b) Solvency ratio decreased due to the increase in trade, other and accrued payables for the quarter. Despite this, however, the assets of the Company are more than enough to meet due liabilities.
c) There is no significant change in the other ratios presented.

As at March 31, 2017, except for what has been noted in the preceding, there were no material events or uncertainties known to management that had a material impact on past performance, or that would have a material impact on the future operations, in respect of the following:

- Known trends, demands, commitments, events or uncertainties that would have a material impact on the Company;
- Material commitments for capital expenditures that are reasonably expected to have a material impact on the Company's short-term or long-term liquidity;
- Known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/income from continuing operations;
- Significant elements of income or loss that did not arise from the Company's continuing operations;
- Seasonal aspects that had a material impact on the Company's results of operations; and
- Material changes in the financial statements of the Company for the periods ended March 31, 2017 and December 31, 2016, except those mentioned in the preceding.


## PART II - OTHER INFORMATION

## Financial Risk Management

The Company's principal financial instruments comprise cash and cash equivalents, AFS investments and obligations under finance lease. The main purpose of these financial instruments is to help finance the Company's operations as well as to raise funding for the Company's capital expenditures. The Company has other financial assets and liabilities such as marketable securities, receivables and accrued expenses and other current liabilities, which arise directly from its operations. The main risks arising from the Company's financial instruments are credit risk, liquidity risk, foreign currency risk and equity price risk.

The Board of Directors reviews and approves the policies for managing credit, liquidity, and foreign currency and equity price risks as summarized below:

Credit risk. Credit risk arises from the Company's financial assets which are composed of cash, receivables and AFS investments. It is the Company's policy that all credit terms are subject to credit verification and/or approval procedures. The Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

The Company's credit risk is primarily with Philippine Charity Sweepstakes Office (PCSO) through its subsidiary, POSC. Because of POSC's relatively concentrated credit risk with PCSO, it is part of the Company's policy to ensure that Equipment Lease Agreement (ELA) with PCSO is complied with and payment terms are met. Other main contributors to the Company's credit risk is Belle, a major stockholder, of which outstanding balance covers around $67 \%$ and $52 \%$ of the Company's total notes and other receivables as at March 31, 2017 and December 31, 2016, respectively. MCE Leisure Philippines Corporation (MCE), from whom the gaming revenue share is collected, is also a major contributor to the Company's receivables. As such, the Company ensures that terms and conditions with the agreements with both Belle and MCE are complied with.

With respect to other receivables, the Company manages credit risk by transacting only with recognized and creditworthy third parties and selected PCSO provincial district offices on their sale of instant scratch tickets. It is the Company's policy that the BOD needs to approve major transactions with third parties. Receivables are monitored on an ongoing basis with the objective that the Company's exposure to bad debts remains insignificant.

Liquidity risk. Liquidity risk arises from the possibility that the Company may encounter difficulties in meeting obligations associated with its accrued expenses and other current liabilities due to shortage of funds.

To limit this risk, the Company closely monitors its cash flows and ensures that credit facilities are available to meet obligations as they fall due. The Company's accrued expenses and other current liabilities are payable on demand. The Company uses internally-generated funds to cover financing requirements, and it maintains sufficient cash to finance its operations. Any excess cash is invested in short-term money market placements. These placements are maintained to meet any requirements for additional funds, maturing obligations and cash dividends.

Foreign Currency risk. The Company, through POSC, has transactional currency exposures. These arise from cash and cash equivalents and payables to certain suppliers which are denominated in US dollars. Financial instruments denominated in foreign currency include cash and cash equivalents and consultancy, software and license fees payable. US dollar account is maintained to match foreign currency requirements.

Equity price risk. Equity price risk is the risk that the fair value of quoted marketable securities and AFS financial assets will fluctuate as a result of changes in the value of individual stock. The Company's exposure to equity price risk relates primarily to its quoted marketable securities. The Company monitors equity investments based on market expectations. Material investments within the portfolio are managed on an individual basis, and all purchases and disposals are approved by the BOD

## Fair Value of Financial Instruments

Set out below is a comparison by category of carrying values and fair values of all the Company's financial instruments.

|  | March 31, 2017 |  | December 31, 2016 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying value | Fair value | Carrying value | Fair value |
| Financial Assets |  |  |  |  |
| Cash and cash equivalents | 781,890,549 | 781,890,549 | 1,811,503,962 | 1,811,503,962 |
| Investment held for trading | 184,600,200 | 184,600,200 | 165,990,214 | 165,990,214 |
| Notes receivable | 1,605,925,000 | 1,605,925,000 | 805,925,000 | 805,925,000 |
| Trade and other receivables: |  |  |  |  |
| Trade receivables | 722,367,545 | 722,367,545 | 682,390,655 | 682,390,655 |
| Nontrade and others | 62,263,298 | 62,263,298 | 49,369,842 | 49,369,842 |
|  | 3,357,046,592 | 3,357,046,592 | 3,515,179,673 | 3,515,179,673 |
| AFS Investment |  |  |  |  |
| Quoted shares | 637,402,876 | 637,402,876 | 657,296,701 | 657,296,701 |
| Unquoted shares | 81,100 | 81,100 | 81,100 | 81,100 |
|  | 637,483,976 | 637,483,976 | 657,377,801 | 657,377,801 |
|  | 3,994,530,568 | 3,994,530,568 | 4,172,557,474 | 4,172,557,474 |

## Loans and Borrowings

Accrued expenses \& other liabilities* 673,815,035 673,815,035 523,579,305 523,579,305
*excluding statutory payables amounting to - Php32.6 million and P21.0 million as at March 31, 2017
and December 31, 2016, respectively.

Fair value is defined as the amount at which the financial instrument could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in a forced liquidation or sale. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models, as appropriate.

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: quoted (unadjusted) prices in active markets for identical assets of liabilities;
- Level 2: other techniques for which all inputs which have significant effect on the recorded fair value are observable, either directly or indirectly; and
- Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

The carrying amounts of cash, receivables and others and accrued expenses and other current liabilities approximate their fair values due to the short-term nature of the transactions.

The fair values of AFS investments in quoted equity shares are based on quoted prices in the Philippine Stock Exchange as of reporting date. There are no quoted market prices for the unlisted shares of stock and there are no other reliable sources of their fair values, therefore, these are carried at cost, net of any impairment loss.

## Other Required Disclosures

A.) The attached interim financial reports were prepared in accordance with accounting standards generally accepted in the Philippines. The accounting policies and methods of computation followed in these interim financial statements are the same compared with the audited financial statements for the period ended December 31, 2016. The adoption of PFRS 9, Financial Instruments: Classification and Measurement, will have an effect on the classification and measurement of financial assets and liabilities. The Company will quantify the effect in conjunction with the other phases when issued, to present a comprehensive picture. As of March 31, 2017, the Company has decided not to early adopt PFRS 9 on its consolidated financial statements.
B.) Except as reported in the Management's Discussion and Analysis of Financial Condition and Results of Operations (MD\&A), there were no unusual items affecting assets, liabilities, equity, net income or cash flows for the interim period.
C.) There were no material changes in estimates of amounts reported in prior periods that have material effects in the current interim period.
D.) Except as disclosed in the MD\&A, there were no other issuance, repurchases and repayments of debt and equity securities.
E.) There were no material events that occurred subsequent to March 31, 2017 and up to the date of this report that need disclosure herein.
F.) There were no changes in the composition of the Company during the interim period such as business combinations, acquisitions or disposals of subsidiaries and long-term investments, restructuring, and discontinued operations.
G.) There were no changes in contingent liabilities or contingent assets since December 31, 2016, as of March 31, 2017.
H.) There exist no material contingencies and other material events or transactions affecting the current interim period.

## SIGNATURE

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer: Premium Leisure Corp


## PREMIUM LEISURE CORP AND SUBSIDIARIES Consolidated Statements of Financial Position

March 31, 2017 December 31, 2016

|  | March 31, 2017 | December 31, 2016 |
| :---: | :---: | :---: |
|  | (Unaudited) | (Audited) |
| ASSETS |  |  |
| Current Assets |  |  |
| Cash and cash equivalents | P 781,890,549 | P 1,811,503,962 |
| Investment held for trading | 184,600,200 | 165,990,214 |
| Trade and other receivables | 784,630,843 | 731,760,497 |
| Notes receivable | 1,605,925,000 | 805,925,000 |
| Other assets | 194,462,097 | 164,427,432 |
|  | 3,551,508,689 | 3,679,607,105 |
| Non-current asset held for sale | 285,510,452 | 285,510,452 |
| Total Current Assets | 3,837,019,141 | 3,965,117,557 |
| Noncurrent Assets |  |  |
| Intangible asset | 9,846,926,334 | 9,906,544,455 |
| Available-for-Sale investments | 637,483,976 | 657,377,801 |
| Property and equipment | 445,400,312 | 479,088,812 |
| Goodwill | 1,828,577,952 | 1,828,577,952 |
| Other non-current assets | 67,167,605 | 71,086,194 |
| Total Noncurrent Assets | 12,825,556,179 | 12,942,675,215 |
| Total Assets | P 16,662,575,320 | P 16,907,792,772 |

## LIABILITIES AND EQUITY

## Current Liabilities

| Trade payables and other current liabilities | P | $\mathbf{7 0 6 , 4 8 1 , 0 9 5}$ | P | $544,597,585$ |
| :--- | ---: | ---: | ---: | ---: |
| Current portion of obligations under finance lease |  | $\mathbf{4 1 , 4 4 4 , 0 4 0}$ |  | $47,698,388$ |
| Income tax payable | $\mathbf{7 6 , 5 5 4 , 5 3 5}$ | $43,000,753$ |  |  |
| Total current liabilities | $\mathbf{8 2 4 , 4 7 9 , 6 7 0}$ |  |  |  |
|  |  |  | $635,296,726$ |  |
| Noncurrent Liability |  |  |  |  |
| Obligation under finance lease | $\mathbf{6 6 , 1 8 2 , 5 9 0}$ |  |  |  |
| Pension liability | $\mathbf{7 , 0 1 8 , 8 9 8}$ | $71,644,208$ |  |  |
| Total non-current liabilities |  | $\mathbf{7 3 , 2 0 1 , 4 8 8}$ |  | $\mathbf{8 4 , 1 9 3 , 9 0 8}$ |
| Total Liabilities | P | $\mathbf{8 9 7 , 6 8 1 , 1 5 8}$ | P | $\mathbf{7 1 9 , 4 9 0 , 6 3 4}$ |


| Equity |  |  |
| :--- | ---: | ---: |
| Capital Stock | $\mathbf{7 , 9 0 6 , 8 2 7 , 5 0 0}$ | $7,906,827,500$ |
| Additional paid-in capital | $\mathbf{7 , 2 3 8 , 7 2 1 , 9 2 4}$ | $7,238,721,924$ |
| Cost of parent shares held by a subsidiary | $\mathbf{( 4 5 9 , 9 2 7 , 0 4 5 )}$ | $(438,877,905)$ |
| Other reserves | $\mathbf{7 7 , 2 8 4 , 0 7 3}$ | $(75,992,784)$ |
| Retained earnings (deficit) | $\mathbf{2 7 2 , 6 1 6 , 6 2 0}$ | $727,181,017$ |
| Total equity attributable to Parent | $\mathbf{1 5 , 0 3 5 , 5 2 3 , 0 7 2}$ | $15,357,859,752$ |
| Non-controlling interest | $\mathbf{7 2 9 , 3 7 1 , 0 9 0}$ | $830,442,386$ |
| Total Equity | $\mathbf{1 5 , 7 6 4 , 8 9 4 , 1 6 2}$ | $16,188,302,138$ |
| Total Liabilities and Equity | P 16,662,575,320 | P 16,907,792,772 |

## PREMIUM LEISURE CORP AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME



## PREMIUM LEISURE CORP AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY



## PREMIUM LEISURE CORP AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

Three Months Ended March 31

|  | 2017(Unaudited) |  | 2016(Unaudited) |  |
| :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |
| Net income (loss) before income tax | P | 555,223,471 | P | 251,268,063 |
| Adjustments for: |  |  |  |  |
| Provisions for impairment of Receivables and others |  |  |  |  |
| Reversal of impairment (net) |  |  |  |  |
| Unrealized loss (gain) on marketable securities |  | $(3,847,626)$ |  | 19,693,768 |
| Finance charges |  | 68,016 |  | 149,674 |
| Retirement cost |  | 5,400,000 |  | 2,400,000 |
| Loss on sale of marketable securities |  | - |  | 181,754 |
| Loss (gain) on sale of property and equipment |  | $(10,000)$ |  | - |
| Loss on sale of AFS investement |  | 31,095,741 |  | - |
| Foreign exchange losses (gain) |  | $(171,113)$ |  | - |
| Depreciation |  | 46,306,897 |  | 41,925,675 |
| Amortization of Intangible |  | 59,618,121 |  | 145,915,073 |
| Dividend income |  | $(12,183,259)$ |  | $(21,964,863)$ |
| Interest income |  | $(6,000,187)$ |  | $(8,555,720)$ |
| Income before working capital changes |  | 675,500,060 |  | 431,013,425 |
| Decrease (Increase) in: |  |  |  |  |
| Receivables and others |  | $(52,870,346)$ |  | $(378,085,028)$ |
| Other current assets |  | $(29,960,327)$ |  | $(108,508,732)$ |
| Other noncurrent assets |  | 3,918,589 |  | $(2,465,430)$ |
| Increase (decrease) in: |  |  |  |  |
| Increase in accrued trade and other payables |  | 161,883,510 |  | 60,218,917 |
| Retirement contributions paid |  | $(2,323,232)$ |  | $(2,000,000)$ |
| Income tax paid |  | $(22,198,177)$ |  | - |
| Net cash provided by operating activities |  | 733,950,076 |  | 173,151 |
| CASH FLOW FROM INVESTING ACTIVITY |  |  |  |  |
| Acquisitions of: |  |  |  |  |
| Marketable securities |  | $(14,762,360)$ |  | $(5,337,738)$ |
| Property and equipment |  | $(12,611,035)$ |  | $(14,178,574)$ |
| Investment in stocks |  | $(21,049,140)$ |  | $(27,643,188)$ |
| Dividends received |  | 12,183,259 |  | 21,964,863 |
| Interest received |  | 6,000,187 |  | 8,555,720 |
| Proceeds from sale of: |  |  |  |  |
| Marketable securities |  | 169,755,120 |  | 29,251,916 |
| Property and equipment |  | 10,000 |  | - |
| Net cash from investing activities |  | 139,526,031 |  | 12,612,999 |
| CASH FLOW FROM FINANCING ACTIVITY |  |  |  |  |
| Increase in Notes receivable |  | $(800,000,000)$ |  | - |
| Payment of obligation under finance lease |  | (17,970,314) |  | $(3,517,137)$ |
| Acquisition of Treasury shares by the subsidiary |  | $(205,523,325)$ |  | - |
| Interest paid |  | $(68,016)$ |  | $(149,674)$ |
| Dividends paid |  | $(879,527,864)$ |  | $(673,030,066)$ |
| Net cash from financing activities |  | (1,903,089,520) |  | $(676,696,877)$ |
| NET INCREASE IN CASH |  | (1,029,613,413) |  | $(663,910,727)$ |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD |  | 1,811,503,962 |  | 1,187,556,503 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | P | 781,890,549 | P | 523,645,776 |


| PREMIUM LEISURE CORP AND SUBSIDIARIES SCHEDULE OF RECEIVABLES, ADVANCES AND OTHER ASSETS March 31, 2017 |  |
| :---: | :---: |
| NAME | AMOUNT |
| Notes receivables - current | 1,605,925,000 |
| Trade receivables - current | 722,367,545 |
| Other receivable | 62,263,298 |
| Other current assets | 194,462,097 |
| Total Receivables and Other Assets | 2,585,017,940 |

*Current means collectible within a period of zero (0) to twelve (12) months


[^0]:    ${ }^{1}$ New par value of $\mathbf{P} 0.25$ was approved by the Securities and Exchange Commission on May 29, 2014.

